

NETLAB+ Quick Reference

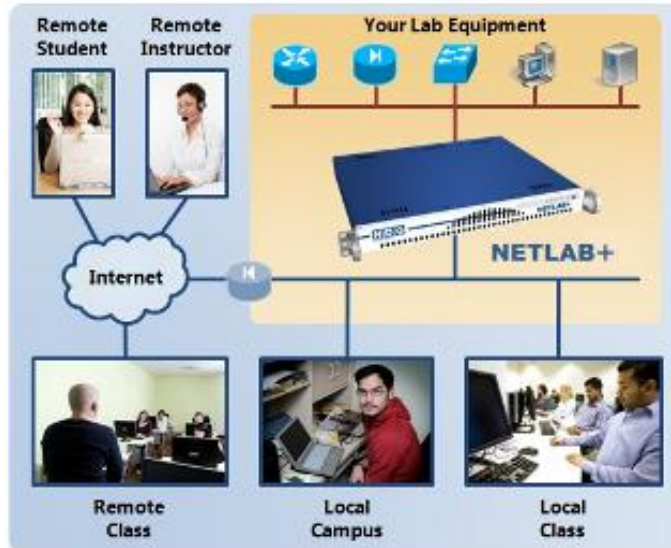


[NETLAB+](#) enables organizations to host IT equipment on the Internet to support IT training. Resources can be scheduled, automated, and accessed remotely. Remote access and collaboration tools allow simultaneous, secure, shared access to real IT equipment, including routers, switches, firewalls, PCs and servers - all running real operating systems and software.

NETLAB+ integrates with VMware virtualization products to provide powerful and cost effective PC support. NETLAB+ is delivered as a network appliance with its software pre-loaded onto its own dedicated hardware.

The NETLAB+ Product Line Consists of Three Versions			
Details	NETLAB Academy Edition® (AE)	NETLAB Professional Edition® (PE)	NETLAB Enterprise Edition™ (EE)
Scheduled, remote access to IT equipment, PCs, and servers	Yes	Yes	Yes
Support commercial training programs	No	Yes	Yes
Maximum Supported Equipment	Up to 12 topologies	Up to 15 topologies	Configured to meet your specifications
Custom pods	2 of 12 may be custom topologies	All pods may be custom topologies	All pods may be custom topologies
Purchase Price (USD)	\$6,795.00*	\$19,995.00*	Price based on your unique system configuration and requirements
Annual software maintenance and support contract (USD)	Required after year 1 (learn why this is required) \$2,395.00* Included in year 1 purchase price, due annually in subsequent years for continued use	Recommended \$2,995.00* Not included in year 1, required to receive Academy updates	Maintenance and support pricing is based on system configuration and ongoing requirements.
Upgrade Option	\$13,695.00* One-time fee to upgrade an existing NETLAB _{AE} system to NETLAB _{PE} .	N/A	N/A

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- NETLAB+ has been used at over 300 Cisco Networking Academies.

- NETLAB Professional Edition can be used to support ANY training program. Many schools use their NETLAB PE systems to support a variety of general IT courses, and support training in the fast-growing sector of information assurance.

- Cisco Networking Academies may use NETLAB PE to support both the Cisco Networking Academy curricula AND other commercial training courses.

Training Center Benefits	Instructor Benefits	Student Benefits
<ul style="list-style-type: none"> • Support training programs • Maximize equipment investment • Implement distance learning • Scheduled, round-the-clock lab access • Increase student lab time • Discounted price, cost recovery 	<ul style="list-style-type: none"> • Provide remote instructor led training • Record and assess student lab work • Share sessions with your students • Focus on labs (not lab management) • Rapid lab assessment • Automate device and PC cleanup • Automate configuration management 	<ul style="list-style-type: none"> • Use real equipment • Use real operating systems • Use real software applications • Schedule labs at your convenience • Complete labs at home • Attend instructor led training at home • Develop remote management skills

Additional Information Sources:

- Product comparison: <http://www.netdevgroup.com/products/compare.html>
- NETLAB AE System Requirements: <http://www.netdevgroup.com/products/ae/requirements/>
- NETLAB PE System Requirements <http://www.netdevgroup.com/products/pe/requirements/>
- Pricing Summary: <http://www.netdevgroup.com/ordering/pricing.html>
- Information Requests: <http://www.netdevgroup.com/contact/>